



BENEFITS FOR AMERICA, INC.

Critical Illness Insurance got its beginning as a result of the first successful heart transplant in 1983 in South Africa. Dr. Marius Barnard, brother to the famous heart surgeon Dr. Christian Barnard created the first critical illness policy as a result of the man surviving the heart surgery physically, while dying financially.

Today, through medical advance technology, more people are surviving critical illnesses that were killing us just ten to twenty years ago. As a result, our insurance needs have changed. Everyone knows someone who has suffered a critical illness of some kind... and survived physically. Now with the *LifeStyle Protector* critical illness policy we can help these people through the financial challenges associated with survival.



Frequently Asked Questions

What is Critical Illness Insurance? It is insurance that pays the face amount of the policy to the insured in a lump sum. Paid upon the diagnosis of specified diseases, the money can be used without restrictions for everyday living expenses, co-payments, special items not paid by major medical and deductibles.

Why is Critical Illness Insurance Necessary? Life insurance pays on death, or when the insured is terminally ill. With no long term living benefits, Disability Insurance replaces a portion of income, but is insufficient for the added burden of medical and non-medical expenses.

Even for individuals or families with health insurance, a serious illness can bring financial disaster. As published in the Journal of the American Medical Association, nearly one-third of all families caring for seriously ill patients during a two year period lost most or all of their life savings.¹

What illnesses are covered? The *LifeStyle Protector* will pay as a lump sum, the percentage of the face amount shown if you are diagnosed with one of the following.

¹ Journal of the American Medical Association, December 21, 1994 - Vol.272, No.23.



Covered Critical Illnesses

- 100% Life Threatening Cancer
- 100% Heart Attack
- 100% Stroke
- 100% Renal Failure
- 100% Major Organ Transplant
- 100% Terminal Illness
- 100% Total Disability (Sickness or Accident)*
- 25% Coronary By-pass surgery
- 25% Heart Valve Replacement
- 25% Aorta Surgery
- 25% HIV Infection from a blood transfusion
- 10% Angioplasty
- 100% Death from any cause

* **Total Disability Benefit** pays 10% of the policy face amount every year for 5 years if you receive Social Security Disability Benefits for any sickness or any accident. The remaining 50% of the face amount is paid at the end of year 5 if you are still receiving Social Security Disability Benefits for a total of 100%.

It should be noted here the under no circumstances should Critical Illness insurance be considered a replacement for Disability Income insurance, but instead a compliment. Because of the limits on both policies the two compliment each other perfectly. DI insurance pays a small monthly income over a long period of time. Critical Illness will pay a large lump sum upon diagnosis or qualifying event. In some cases, such as angioplasty, Short Term Disability (STD) and Long Term Disability (LTD) may not pay as the insured may return to work before the waiting period is up. Critical Illness will pay upon the completion of the surgery regardless of the time away from the job.

What are some of the expenses or indirect costs that might be incurred due to a critical illness?

1. Rehabilitation
2. Home health care needs
3. Patient becomes partially or totally disabled and loses part or all of his/her income
4. Time off work for care-givers



5. Co-insurance and deductibles
6. Home and car modifications
7. Medication
8. Experimental treatments
9. Self-employed individuals may find their business in danger
10. Investments (401K, pension, etc.) are liquidated; contributions cease
11. Housekeeping or child care expenses
12. Transportation and lodging for family members during treatment

LifeStyle Protector Specifications

The **LifeStyle Protector** is a Ten-Year Term Life Insurance policy that is Renewable and Convertible until age 70. The Critical Condition Accelerated Benefit Rider is the no-cost vehicle, which pays the **Living Benefit** upon diagnosis or qualifying event. The minimum policy monthly premium is \$20.00 with face amounts determined by sex, tobacco use, and age.² The maximum face amount is \$250,000.

LifeStyle Protector insurance provides lump sum benefits to insured's diagnosed with a critical illness or needed surgical procedure covered under the policy. The full **Living Benefit** is payable only once.

Living Benefits are from all or part of the face amount and are payable for covered conditions diagnosed at least 30 days after the effective date (60 days for cancer).

When a partial payment of the face amount is paid, each paid benefit will reduce the policy face amount by the benefit paid. In other words, the payment of less than a 100% **Living Benefit** will reduce the face amount available under the policy by that same amount. The premium will be adjusted to reflect the reduction in the policy face amount.

The **LifeStyle Protector** is available in all states except: Connecticut, New Hampshire, New York, Washington D.C., New Jersey, and Vermont.

² See Brochure and Weekly Money Purchase Rates, addendum C